



Turnaround Management & Restructuring Advisory for Hotels

Tourism-driven assets such as hotels are capital-intensive operating properties and typically rely heavily on external financing. At the same time, the hotel industry is particularly vulnerable to economic downturns due to high operating and overhead costs. Common causes of financial distress include inadequate reporting and controlling, misguided investment decisions, or inaccurate market assessments combined with insufficient marketing activity.

Targeted turnaround management, delivered through professional hotel consulting, can stabilise hotel businesses sustainably during crisis situations. Depending on the stage of the crisis, effective advisory services may include:

Interim Management

Operational leadership of the hotel, implementation of restructuring measures defined in the recovery plan, and continuous reporting to ownership.

Financial Situation Analysis

Securing the company's liquidity and identifying potential cash-flow bottlenecks at an early stage.

Restructuring Reports

Identification of the root causes of operational deficits, assessment of market conditions, evaluation of future potential, and planning of required investment and liquidity needs.

Development of Refinancing and Debt-Restructuring Concepts

Strategies to reduce liabilities and optimise the financial structure.

Financing Support & Negotiations with Creditors

Assistance in securing capital and leading negotiations with banks and investors. With professional hotel advisory services, crises can be identified early and strategic measures implemented to safeguard the competitiveness and long-term profitability of your hotel. All required documents for your engagement can be found under *Aktuelles* → *Checklisten & Datenraum*. Experience the effectiveness of our crisis and restructuring advisory. Contact us via our [contact form](#) or by phone at **+49 176 4884 62 90**.

